

## SHEFFIELD RESOURCES LTD (SFX AU, \$0.29/sh. Market cap A\$114m)

## A solid quarter during the Thunderbird ramp-up with positive cashflow forecast for the September quarter

An encouraging June quarterly from SFX, with projected mining rates approaching nameplate with strong performance from the orebody itself and also from the process plant. This points to a solid outlook for FY25 with many of the mining issues now behind them. As the mine moves toward full production levels and as working capital unwinds, the company forecasts that Thunderbird will move to positive cashflow in the September quarter. This is in accord with our quarterly cashflow projections.

This reinforces our view that there should be no need for SFX to raise new equity to fund further capital requirements for the project, at least until the company looks to fund an expansion or perhaps to fund its second project, the Atlantic mineral sands project which is soon to deliver a maiden resource and PFS.

We maintain a positive investment view of SFX, which continues to trade at a hefty discount to our NPV (\$1.45/share). This we think relates to a market made nervous (and rightly so) by the failure of Strandline's Coburn mineral sand project.

				Reported	Forecast				
Thunderbird, 100% basis*		Q2 FY24	Q3 FY24	Q4 FY24	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26
Ore processed	Mt	0.7	1.1	1.9	2.2	2.2	2.3	2.3	2.3
Concentrate production/sales									
Ilmenite	Kt	27	74	120	150	155	158	158	170
Zircon	Kt	7	19	33	45	47	47	47	46
Zircon concentrate sales	Kt	-	16	28	45	47	47	47	46
Revenue (from cashflow statement)	A\$m	-	14.0	34.7	72.7	76.1	78.1	80.1	80.7
Revenue (P&L)	A\$m	-	15.7	54.6	68.7	71.9	73.8	75.7	76.2
Revenue, US\$/t zircon concentrate	US\$/t	n/a	702	649	650	660	670	680	750
AUD/USD		0.67	0.67	0.66	0.66	0.66	0.66	0.66	0.70
Operating costs (from cashflow statement)	A\$m	(14.8)	(44.0)	(49.5)	(58.1)	(58.1)	(59.1)	(59.1)	(59.1)
Operating costs (P&L)	A\$/t	14.8	44.0	55.6	58.1	58.1	59.1	59.1	59.1
Operating cost per tonne processed (C1 basis)	A\$/t	19.9	40.0	26.6	26.3	26.3	26.3	26.3	26.3
Operating cost per tonne of concentrate (C1 basis)	A\$/t	-	423	337	274	265	265	265	251
Project capex (from cashflow statement)	A\$/t	(30.1)	(8.0)	(4.0)	(2.0)	(2.0)	(2.0)	(2.0)	(2.0)
Free cashflow	A\$m	(46.3)	(38.8)	(18.8)	7.5	10.6	11.6	13.5	14.0
* Excluding interest payments on debt facility									

The key points we take from the quarterly are as follows:

- Mining rate 10-12Mtpa annualised, effectively nameplate.
- Positive plant feed grade reconciliation: 22.4% against the block model of 20%.
- Solid performance from the process plant where recoveries appear to have exceeded design. Ilmenite recoveries are around 70% against design of ca. 55%. Zircon recoveries are around 75% against low 60's%. This is a great result and effectively represents free mineral (in an operating sense).
- Despite the "75%/85%" oversize issue (which is still impacting production see commentary below), concentrate production remains slightly ahead of BFS projections reflecting a more rapid ramp-up than expected.
- Concentrate quality is in line with expectations (in the case of zircon, ca. 36% ZrO<sub>2</sub>) or in the case of ilmenite, a little above (for which customer Yansteel pays a modest premium)
- Total con production of 165kt, with 178kt shipped. (There was a big catch-up in shipments of ilmenite to Yansteel).
- Zircon shipped was less than production (33kt produced), 27kt shipped.



- Interestingly the price achieved for the zircon con was a little higher than our estimates (and previous guidance) at US\$649/t. No surprises for ilmenite pricing (sold under a 5 year take or pay contract).
- Zircon con pricing is expected to remain at this level for the September quarter...in line with our forecast.
- Receipts from the cashflow statement are well below the "P&L revenue", a difference of around \$20m, which is largely the shortfall in free cashflow for the quarter. In the SFX webinar it was confirmed that this 'revenue hole' is attributable to two issues:
  - The move from some product pre-payments to that of post payment (with LCs providing payment durations of under 2 months).
  - o Payment timing issues. The bulk of the zircon shipped in the quarter has been received in the current quarter.
- Direct costs for the quarter were also behind the "P&L costs" by around \$6m. We assume this to be related to timing of payments.
- The September quarter should be more "steady state" and provide a better basis for forecasting. The company states that they are forecasting a positive operational cashflow in the current quarter, which aligns with our estimates.

## **Outlook for Thunderbird**

As we've previously reported, this has been a slower start up than we'd imagined. Following a flawless project execution (on budget and the best part of a quarter ahead of schedule), the mine has been caught with the well-aired "oversize issue". The partially indurated ore will disaggregate in the dry mining unit, but less than was planned. The company continues to believe that production with the project's current configuration will produce 85% of the concentrate predicted in the DFS against 75% less ore feed.

As shown in the following chart, our estimates had already been trimmed to reflect the lower concentrate production levels:

		Month of June				
		annualised	2024	2025	2026	2027
DFS						
Ilmenite con	Kt		518	725	740	781
Zircon con	Kt		138	202	208	219
BSCP (revised)*						
Ilmenite con	Kt	660	449	630	665	665
Zircon con	Kt	156	134	179	179	179
Difference						
Ilmenite con			-13%	-13%	-10%	-15%
Zircon con			-3%	-11%	-14%	-18%
* Excludes 2023	produc	tion				

We have included in this table the approximate production levels for the month of June (disclosed in the 27 June release). This demonstrates that ilmenite production is in line with our long term production estimates, with zircon still down ca. 13% from our longer term estimates.

Despite repetitive questioning, a remedy for the "oversize issue" (described in detail in Appendix 1) is still being sought. We make the following observations:

- The maintenance issues associated with the DMU appears to have been resolved.
- The project is only 6 months into a 12 month ramp up period and a lot can happen in the next few months as the operators understand the nature of the orebody.
- A drill programme has been instigated to resample the orebody and better understand the "oversize issue".
- Noting the 10% increase in grade flowing to the plant (22.4% into the rougher vs 20% estimated) we are left to conclude that either the orebody is over-calling, or that perhaps the oversize material (+2mm) is lower than average grade. So sizing at the DMU might actually be upgrading the ore feed. This we regard as a positive.

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We understand the consequence of this issue is that the wet concentrator (WCP) is not at full capacity.

The company stresses that no solution will be studied, nor proposed until the issue is fully understood.

It may be that additional mine capacity might be required (dozers, another DMU). But we are inclined to think that a solution here might be associated with a decision to undertake an incremental expansion to take advantage of the huge size of the orebody. It might make sense to expand the mine capacity and also undertake incremental expansion of the WCP and concentrate upgrading plant (CUP). This could be done at modest capex, we believe, and returns could be very attractive. We pose the question: might this approach make more economic sense than a major capital investment in the proposed Stage 2.

A number of \$20m keeps getting thrown around by management, but more to explain the modest scale of the capex that might be required, not that a decision has been made to spend further capex. It was also noted on the call that the existing DMU (sized at 10-12Mtpa) is actually leased, not owned!

We therefore draw the conclusion that additional capital should not be required by the project over the course of 2024C.

## **Outlook for commodity pricing**

SFX flags the weakening demand outlook for zircon reflecting the parlous state of the Chinese property sector – no surprises there. That said, the supply side is quite disciplined and inevitably zircon supply will inevitably contract over the next couple of years as Iluka's inventory contracts and as the world's major source of zircon, ILU's Jacinth Ambrosia comes to the end of its mine life (2027).

It may well suit KMS to moderate zircon production over the balance of this year until the Chinese property market gets back on its feet.

The price achieved for the zircon con was a little higher than our estimates (and previous guidance) at US\$649/t. This has been discussed in previous announcements and is reflective of a new product being introduced to the Asian upgraders. Fewer credits are being obtained for the TiO2 and monazite byproducts. SFX seem quite confident that price achievement for zircon concentrate will rerate over time, even without a dramatic improvement in underlying zircon prices.

We have prices ramping up toward our long term estimate of US\$780/t into late 2026. This represents a 20% increase on current pricing, which is forecast to be maintained at around US\$650/t into the September quarter. No surprises for ilmenite pricing which is sold under a 5 year take or pay contract.

## Costs

Disappointingly, little said about costs. Good that the June quarter cost were within guidance. And on the call, management did indicate KMS will take strong focus on the cost line. We can imagine that the proverbial kitchen sink is being thrown at the mine and plant, and maintenance has been higher than expected. So, costs may begin to reduce into subsequent quarters. This is an issue to watch.

In past releases SFX talk to tailings disposal costs which should reduce with in-pit disposal.

Usefully SFX present the cost breakdown of the operation, as shown on the following page. Key points:

- Costs are dominated by mining, not surprisingly.
- At \$13m/quarter, logistics (truck loading and haulage and port charges) make up 22% of total costs.
- G&A appears high (at 27% of total) but this, it was noted on the call, holds, for example, the cost of the accommodation village, which perhaps should be apportioned between mine, plant and general site costs.



A\$/t concentrate	Q4 FY24	%	Q1 FY25	Q2 FY25	Q3 FY25
Mining	139	40%	107	104	104
Processing	39	11%	31	30	30
Outbound logistics	78	22%	63	61	61
Site G&A	96	27%	73	71	71
Inventory	-15		0	0	0
Total	337		274	265	269
A\$/t processed*					
Mining	22.0		23.3	24.4	24.6
Processing	9.3		7.7	7.7	7.7
Outbound logistics	3.5		3.0	3.0	3.0
Site G&A	6.9		6.0	6.0	6.0
Total	41.7		40.0	41.1	41.3
A\$m*					
Mining	23.1		22.7	22.7	23.1
Processing	6.5		6.6	6.6	6.8
Outbound logistics	12.8		13.3	13.3	13.5
Site G&A	15.6		15.5	15.5	15.8
Total	58.0		58.1	58.1	59.1
*Excludes inventory a					

## The SFX balance sheet

As expected, the mine generated negative cashflow for the quarter (ca. -\$19m including leasing costs, excluding interest payable). An interest payment on the debt was a little higher than our expectations (\$7.3m against our estimate of \$6m). As already announced the partners were required to inject \$15m into KMS effectively to fund a build-up in working capital. This leaves KMS with a \$15.4m cash position. SFX has a further \$9.9m cash on its balance sheet.

This is a little tight, but with surplus cashflow forecast for KMS into the September quarter – absent any production issues – the cash levels should only build from here.

## **Atlantic project**

Drilling of the Atlantic project is scheduled for completion this quarter allowing the completion of an MRE and PFS, both to be completed in the current quarter. Little further capital will therefore be required to advance this project in the short term.





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BRIDGE STRI								ı	BRIDGES	TREETCA	APITAL.C	OM.AU
FINANCIAL SUMMARY							Sheffield	Resou	ırces l	Limite	d (SF	X.AX)
Share Price	A\$/sh					0.290	Target Price					_
Shares on Issue	m					393	Upside / (Downside)					
Market Cap (A\$m)	A\$m					114	Dividend Yield					0%
Net Debt / (Cash) (A\$m)	A\$m					(23)	Total Return Forecast					0 /0
	A\$m					91	Total Return Forecast					-
Enterprise Value (A\$m)	АфП					91						
Our SFX forecasts are based on a			-			-	Per Share Data	Jun-24e	Jun-25e	Jun-26e	Jun-27e	Jun-28
the Thunderbird project. The da				-			Shares Out (m)	393	393	393	393	393
the production, P&L, cashflow a							EPS (¢)	(13.5¢)	0.1¢	5.0¢	6.1¢	4.7
2021). Accounting standards wi							Dividend (¢)	-	-	-	-	-
KMS, which will therefore report							Payout Ratio (%)	0%	0%	0%	0%	09
costs only. This standard provide				iu so we	nuve ueci	ueu	Book Value (A\$/share)	0.18	0.18	0.23	0.29	0.34
to proceed with this more visible	героги	ng memo	u.				Operating Cash Flow (A\$/share)	(0.11)	0.04	0.09	0.10	0.08
							Free Cash Flow (A\$/share)	(0.21)	0.02	0.07	0.09	0.07
Profit & Loss	Units	Jun-24e	Jun-25e	Jun-26e	Jun-27e	Jun-28e	EBITDA (A\$/share)	(80.0)	0.07	0.12	0.12	0.12
Sales and Other Income	A\$m	24	153	185	187	187						
Expenses	A\$m	(55)	(125)	(138)	(139)	(139)	Valuation Metrics		Jun-25e			
EBITDA	A\$m	(30)	29	47	48	48	P/E (x)	(2.2)x		5.8x	4.8x	6.1
D&A	A\$m	(11)	(15)	(15)	(15)	(15)	Dividend Yield (%)	0.0%	0.0%	0.0%		0.0%
EBIT	A\$m	(41)	13	31	33	33	EV / Sales	3.7x	0.6x	0.5x	0.5x	0.5
Financing Costs	A\$m	(12)	(13)	(12)	(9)	(6)	EV / EBITDA	(3.0)x	3.2x	1.9x	1.9x	1.9
Tax	A\$m	-	-	-	-	(8)	EV / EBIT	(2.2)x	6.9x	2.9x	2.8x	2.8
NPAT	A\$m	(53)	0	20	24	19	FCF Yield (%)	-73.0%	7.7%	24.7%	31.8%	25.59
Cashflow	Unite	Jun-24e	lun-25a	lun-26a	Jun-27e	lun-28a	Operating Metrics (%)	lun-24a	Jun-25e	lun-26a	lun-27a	lun-28
Cash From Operations	A\$m	(30)	29	47	48	48	EBITDA Margin	-124%		25%	26%	269
Interest	A\$m	(12)	(13)	(12)		(6)	EBIT Margin	-168%		17%	18%	189
Tax	A\$m	(12)	(13)	(12)	(3)	(10)	Net Profit Margin	-218%		11%	13%	109
Working Capital	A\$m	(1)	_	_	_	(10)	ROIC	-18%		15%	16%	189
Net Cash From Operations	A\$m	(43)	16	35	39	32	Return on Assets	-17%		6%		6%
Capex	A\$m	(40)	(7)	(7)		(3)	Return on Equity	-73%		21%	21%	149
Exploration & Other	A\$m	(40)	- (1)	- (')	(0)	- (5)	Effective Tax Rate	0%		0%	0%	309
Free Cash Flow	A\$m	(83)	9	28	36	29	Endotto Tax Tida	0,0	0,0	0,0	0,0	00,
Borrowings	A\$m	50	(4)	(28)	(36)	(29)	Key Assumptions	.lun-24e	Jun-25e	.lun-26e	.lun-27e	Jun-28
Equity	A\$m	8	- ( ' /	(20)	(00)	-	Non-mag Concentrate (US\$/t)	676	665	765	780	780
Dividend	A\$m	-	_	_	_	_	Mag Con (US\$/t)	125	125	125	125	125
Net Increase / (Decrease) in Cash	A\$m	(26)	5	-		(0)	Paramagnetic Concentrate (US\$/t)	-	13	50	50	50
,		(=0)	·			(•)	AUDUSD	0.68	0.66	0.70	0.70	0.70
Balance Sheet					Jun-27e							
Cash	A\$m	8	13	13	13	13	Production - 100% Basis		Jun-25e			
Receivables	A\$m	2	13	15	15	15	Mag Con (kt)	150	621	770	770	770
Inventory	A\$m	3	8	9	9	9	Non-mag Concentrate (kt)	44	187	207	207	207
PP&E	A\$m	236	227	219	207	194	Paramagnetic Concentrate (kt)	-	70	89	89	89
Other	A\$m	61	61	61	61	61						
Assets	A\$m	309	321	317	304	292	Valuation	A\$m	Equity	Risk	A\$m	A\$/shar
Creditors	A\$m	3	19	23	23	23	Kimberly Mineral Sands (KMS)					
Borrowings	A\$m	165	161	133	96	67	Thunderbird	1,420	50%	100%	710	1.77
Provisions	A\$m	10	10	10	10	10	Exploration	50	50%	100%	25	0.06
Other	A\$m	59	59	59	59	59	Debt	(324)	50%	100%	(162)	(0.41
Liabilities	A\$m	237	249	225	189	159	Cash	20	50%	100%	10	0.02
Net Assets	A\$m	72	72	92	116	133	SFX	(0.0)	4000	4000	/00:	/A A-
Liquidity 9 Lavorage	Hadis.	lum 04c	lum OF:	lus no-	Jun-27e	lue 20-	Corporate Costs	(26)	100%	100%	(26)	(0.07
Liquidity & Leverage	Units			Jun-26e			Debt	-	100%	100%	-	-
Borrowings	A\$m	165	161	133	96	67	Cash	23	100%	100%		0.06
Net Debt / (Cash)	A\$m	157	148	120	84	55	Exploration	10	100%	100%	10	0.02
Gearing: Net Debt / (Net Debt + Equity)	%	68%	67%	57%		29%	Total	1,173			580	1.45
Net Debt / EBITDA	Х	(5.2)x				1.1x	Discount rate					8.0%
EBIT Interest Cover	х	(3.4)x	1.0x	2.7x	3.6x	5.2x	FPO Shares					393
Non-mag con = zircon rich conce	ntrate						Options					2
Mag con = ilmenite rich concentr							Performance Rights					5
							Fully Diluted SOI					400

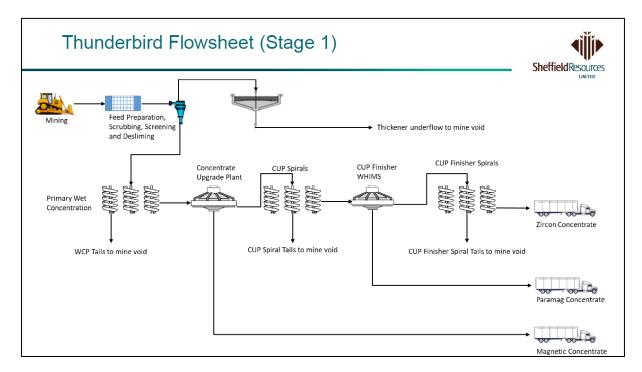


# Appendix 1 Clarification of production reporting

There has been some confusion around the numbers reported by SFX, specifically...

- 75% of the expected undersize was delivered to the plant due to an increased proportion of "oversize".
- Despite this the project produced around 85% of the expected volume of concentrate

First it's important to understand the process flow sheet...



- 1. The ore is ripped with a dozer (if required) and pushed into the dry mining unit (DMU). Large blocks are removed from an 300mm grizzly. The remaining ore passes through the grizzly onto an apron feeder then down a chute where the ore is sprayed with water before dropping on the screens.
- 2. This material is screened at 80mm and then 12mm with the +12mm staying in the pit and the -12mm pumped to the wet concentration plant (WCP). Here the material is screened again to 2mm. The -2mm is deslimed to remove undersize and the sand is feed into the spirals and the heavy mineral concentrate (HMC) separated. The HMC can either be stockpiled or fed directly to the concentrate upgrading plant (CUP). The +2mm and the WCP tails are deposited into the tailings dam.
- 3. The CUP produces a magnetic concentrate (mainly ilmenite), a non-magnetic concentrate (mainly zircon) and a small volume of an intermediate product (paramag or leucoxene con).

It has always been known that Thunderbird ore will produce "oversize material" (ie +2mm). Thunderbird is not a conventional mineral sand (or beach sand) deposit. Rather the deposit is a weathered mineral sand accumulation within a unit of the very old Canning Basin (ca. 100m years old).

The ore reserves have allowed for around 12% of "oversize" and around 15% of "slimes", the very fine sand which is not treatable.

The following table describes a worked example of what SFX means by "75% of the expected undersize was delivered to the plant due to an increased proportion of "oversize".

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	Expected	Actual	Actual vs Expected
Ore mined	100	100	
Slimes	15	15	
Oversize	12	30	
Ore to WCP	73	55	75%

Quite simply, if the proportion of oversize doubles (which it has in the early stages of the project) the proportion of ore reporting to the spirals in the WCP, net of slimes and oversize decreases from 73 units (out of the original total of 100 units) to 55.55/73 = 75%.

The reason for the higher-than-expected levels of oversize may be the following:

- Initial mining inadvertently encountered an area of higher oversized material in the mined product.
- The proportion of oversized material was underestimated during the resource estimation.
- Less liberation of undersize material through the DMU.

A modest infill drill programme is underway to assist with future mine planning.

Despite only 75% of the expected ore reporting to the WCP, the company reports that it has produced 85% of the expected volume of concentrate products. This is a good result and could be because of one or all of the following:

- the grades of the undersize are higher than expected (with the oversize depleted in HMC relative to the undersize). This was noted in the original DFS.
- the met recovery through the WCP is higher than projected
- larger tonnes of lower grade concentrates are being produced.

The metallurgists on site in conjunction with the geologists will eventually come to an understanding of what is driving these recoveries.



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Dr Chris Baker, an authorised representative of BSCP, certifies that the advice in this report reflects his honest view of the company. He has 36 years investment experience in wholesale capital markets. He worked as a mining analyst for brokers BZW and UBS for 11 years and has a further 16 years' experience as a mining analyst and portfolio manager with Colonial First State and Caledonia Investments. He now provides independent financial advice on a part time basis. He may own securities in companies he recommends but will declare this when providing advice. He currently owns shares in SFX. He is remunerated by BSCP but is not paid a specific fee for providing this report. BSCP, its directors and consultants may own shares and options in SFX and may, from time to time, buy and sell the securities of SFX.

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## Appendix 1

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